

[Provisional Translation Only]

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Issuer

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Ichigo Hotel Operating Results – June 2025

Portfolio Revenue, RevPAR, Occupancy, and ADR

Total (27 Hotels)

	Jun 2025	(Previous)	Difference	YOY	Feb 2025 – Jun 2025 (Current Period-To-Date)			
	2025 (A)	Jun 2024 (B)	(A) - (B)	Change	Cumulative	YOY Difference	YOY Change	
Revenue (JPY million)	1,035.9	946.1	+89.9	+9.5%	5,896.0	+783.9	+15.3%	
RevPAR (JPY)	8,145	7,393	+752	+10.2%	9,315	+1,382	+17.4%	
Occupancy (%)	84.1	83.7	+0.4	+0.5%	86.6	+1.2	+1.4%	
ADR (JPY)	9,684	8,836	+848	+9.6%	10,752	+1,464	+15.8%	

Variable Rent Hotels (21 Hotels)

	Jun 2025	(Previous)	Difference	YOY	Feb 2025 – Jun 2025 (Current Period-To-Date)			
	2025 (A)	Jun 2024 (B)	(A) - (B)	Change	Cumulative	YOY Difference	YOY Change	
Revenue (JPY million)	875.0	803.1	+71.8	+8.9%	5,077.8	+691.7	+15.8%	
RevPAR (JPY)	8,592	7,817	+774	+9.9%	10,030	+1,550	+18.3%	
Occupancy (%)	85.1	85.8	-0.7	-0.8%	88.1	+0.6	+0.6%	
ADR (JPY)	10,097	9,115	+982	+10.8%	11,383	+1,697	+17.5%	

Fixed Rent Hotels (6 Hotels)

	Jun 2025	(Previous)	Difference YOY		Feb 2025 – Jun 2025 (Current Period-To-Date)			
	2025 (A)	Jun 2024 (B)	(A) - (B)	Change	Cumulative	YOY Difference	YOY Change	
Revenue (JPY million)	161.0	142.9	+18.1	+12.6%	818.2	+92.2	+12.7%	
RevPAR (JPY)	6,398	5,735	+664	+11.6%	6,519	+724	+12.5%	
Occupancy (%)	80.3	75.5	+4.8	+6.3%	80.8	+3.8	+5.0%	
ADR (JPY)	7,971	7,594	+377	+5.0%	8,064	+541	+7.2%	

Revenue, RevPAR, Occupancy, and ADR by Hotel

Variable Rent Hotels (21 Hotels)

		Jun (Previous)		Difference	YOY		2025 – Jun 20 nt Period-To-	
		2025 (A)	Jun 2024 (B)	Jun (A) (B)		Cumulative	YOY Difference	YOY Change
	Revenue (JPY million)	44.4	49.9	-5.5	-11.0%	245.9	+51.8	+26.7%
Nest Hotel	RevPAR (JPY)	11,366	12,696	-1,330	-10.5%	12,659	+3,068	+32.0%
Sapporo Odori	Occupancy (%)	89.5	89.2	+0.3	+0.4%	89.5	+2.5	+2.8%
	ADR (JPY)	12,695	14,234	-1,538	-10.8%	14,148	+3,125	+28.4%
	Revenue (JPY million)	35.9	36.1	-0.2	-0.6%	220.5	+15.6	+7.6%
Smile Hotel	RevPAR (JPY)	10,579	10,628	-49	-0.5%	13,023	+1,005	+8.4%
Tokyo Asagaya	Occupancy (%)	94.7	97.8	-3.1	-3.2%	97.8	+0.2	+0.2%
	ADR (JPY)	11,168	10,864	+304	+2.8%	13,310	+1,001	+8.1%
	Revenue (JPY million)	37.7	39.8	-2.1	-5.4%	241.1	-0.8	-0.3%
The OneFive	RevPAR (JPY)	17,086	18,087	-1,001	-5.5%	21,952	+176	+0.8%
Tokyo Shibuya	Occupancy (%)	99.9	99.7	+0.2	+0.2%	99.9	+0.1	+0.1%
	ADR (JPY)	17,102	18,145	-1,044	-5.8%	21,968	+156	+0.7%
Hatal Win a	Revenue (JPY million)	41.6	37.1	+4.4	+11.9%	258.7	+53.6	+26.2%
Hotel Wing International	RevPAR (JPY)	5,877	5,282	+595	+11.3%	7,302	+1,569	+27.4%
Nagoya	Occupancy (%)	78.7	83.5	-4.9	-5.8%	84.5	+2.2	+2.7%
	ADR (JPY)	7,470	6,324	+1,146	+18.1%	8,646	+1,675	+24.0%
	Revenue (JPY million)	26.5	25.8	+0.7	+2.7%	200.6	+19.7	+10.9%
Smile Hotel	RevPAR (JPY)	5,668	5,501	+167	+3.0%	8,774	+961	+12.3%
Kyoto Shijo	Occupancy (%)	77.3	80.7	-3.4	-4.2%	80.0	+1.3	+1.6%
	ADR (JPY)	7,331	6,817	+515	+7.5%	10,970	+1,044	+10.5%

		Jun	(Previous)	Difference	YOY		2025 – Jun i nt Period-T	
		2025 (A)	Jun 2024 (B)	(A) - (B)	Change	Cumulative	YOY	YOY
	Revenue (JPY million)	34.6	20.8	+13.8	+66.5%	184.2	Difference +55.1	Change +42.7%
The OneFive Osaka	RevPAR (JPY)	8,846	5,302	+3,544	+66.8%	9,422	+2,871	+43.8%
Sakaisuji	Occupancy (%)	97.9	98.5	-0.6	-0.6%		-0.5	-0.5%
-	ADR (JPY)	9,038	5,384	+3,655	+67.9%	9,633	+2,969	+44.6%
Hotel Wing International	Revenue (JPY million)	28.7	26.1	+2.6	+9.9%	173.8	+25.5	+17.2%
Kobe Shin	RevPAR (JPY)	6,526	5,854	+672	+11.5%	7,984	+1,314	+19.7%
Nagata	Occupancy (%)	72.8	76.4	-3.6	-4.7%	89.1	+6.3	+7.6%
Ekimae	ADR (JPY)	8,964	7,666	+1,297	+16.9%	8,965	+907	+11.3%
	Revenue (JPY million)	40.6	37.1	+3.5	+9.5%	232.8	+25.7	+12.4%
Nest Hotel	RevPAR (JPY)	5,675	5,017	+658	+13.1%	6,601	+1,017	+18.2%
Matsuyama	Occupancy (%)	88.5	91.9	-3.4	-3.7%	91.8	-2.2	-2.4%
	ADR (JPY)	6,409	5,458	+951	+17.4%	7,192	+1,254	+21.1%
	Revenue (JPY million)	37.0	27.0	+10.1	+37.3%	225.6	+47.9	+27.0%
The OneFive	RevPAR (JPY)	5,785	4,168	+1,617	+38.8%	7,068	+1,589	+29.0%
Okayama	Occupancy (%)	99.1	87.0	+12.1	+13.9%	99.6	+3.8	+3.9%
	ADR (JPY)	5,836	4,790	+1,046	+21.8%	7,094	+1,378	+24.1%
The OneFive	Revenue (JPY million)	28.4	20.9	+7.5	+35.9%	158.7	+32.5	+25.8%
Garden	RevPAR (JPY)	8,414	6,032	+2,382	+39.5%	9,349	+2,056	+28.2%
Kurashiki	Occupancy (%)	97.9	95.5	+2.3	+2.4%	98.9	+1.4	+1.4%
	ADR (JPY)	8,599	6,313	+2,285	+36.2%	9,455	+1,974	+26.4%
The One Eive	Revenue (JPY million)	27.3	26.3	+1.1	+4.0%	165.0	+23.5	+16.6%
The OneFive Fukuoka	RevPAR (JPY)	11,232	10,816	+417	+3.9%	13,705	+2,096	+18.1%
Tenjin	Occupancy (%)	98.1	98.2	-0.1	-0.1%	98.3	+0.3	+0.3%
	ADR (JPY)	11,450	11,011	+439	+4.0%	13,940	+2,097	+17.7%
	Revenue (JPY million)	30.5	30.7	-0.2	-0.6%	181.7	+13.8	+8.2%
Nest Hotel Kumamoto	RevPAR (JPY)	4,707	4,736	-29	-0.6%	5,644	+458	+8.8%
	Occupancy (%)	79.3	82.1	-2.8	-3.4%	80.6	+1.1	+1.4%
	ADR (JPY)	5,936	5,771	+165	+2.9%	6,999	+476	+7.3%
	Revenue (JPY million)	19.7	16.2	+3.5	+21.4%	102.5	+13.7	+15.4%
Smile Hotel	RevPAR (JPY)	7,780	6,708	+1,073	+16.0%	8,473	+1,109	+15.1%
Nagano	Occupancy (%)	97.1	93.2	+3.9	+4.1%	95.2	-1.5	-1.6%
	ADR (JPY)	8,016	7,197	+819	+11.4%	8,897	+1,284	+16.9%

		Jun	(Previous)				2025 – Jun	
		2025	Jun	Difference (A) (B)	YOY	(Curre	nt Period-T YOY	
		(A)	2024 (B)	(A) - (B)	Change	Cumulative	Difference	YOY Change
Comfort Hotel Osaka	Revenue (JPY million)	79.7	49.2	+30.6	+62.2%	394.4	+92.9	+30.8%
Shinsaibashi	RevPAR (JPY)	12,384	7,611	+4,772	+62.7%	12,239	+2,963	+31.9%
(Ichigo Shinsaibashi	Occupancy (%)	84.0	73.1	+10.9	+14.9%	83.9	+4.9	+6.2%
Building)	ADR (JPY)	14,745	10,414	+4,330	+41.6%	14,584	+2,847	+24.3%
HOTEL	Revenue (JPY million)	59.4	58.3	+1.1	+1.9%	332.1	+14.0	+4.4%
THE KNOT	RevPAR (JPY)	12,651	12,287	+364	+3.0%	14,175	+701	+5.2%
YOKOHAMA	Occupancy (%)	86.4	94.0	-7.7	-8.1%	91.5	-2.8	-2.9%
	ADR (JPY)	14,644	13,065	+1,579	+12.1%	15,497	+1,197	+8.4%
Quintagga	Revenue (JPY million)	36.5	35.6	+0.9	+2.4%	208.2	-20.0	-8.8%
Quintessa Hotel Ise	RevPAR (JPY)	5,839	5,857	-18	-0.3%	6,889	-642	-8.5%
Shima	Occupancy (%)	70.0	68.2	+1.9	+2.7%	69.5	-4.9	-6.5%
	ADR (JPY)	8,336	8,591	-255	-3.0%	9,912	-216	-2.1%
Ovintagga	Revenue (JPY million)	27.1	29.3	-2.2	-7.4%	157.6	-4.5	-2.8%
Quintessa Hotel	RevPAR (JPY)	5,109	5,238	-129	-2.5%	6,153	+460	+8.1%
Ogaki	Occupancy (%)	74.5	79.0	-4.5	-5.7%	81.6	-2.8	-3.3%
	ADR (JPY)	6,862	6,632	+230	+3.5%	7,540	+794	+11.8%
	Revenue (JPY million)	70.5	76.3	-5.8	-7.6%	396.0	+81.9	+26.1%
THE KNOT	RevPAR (JPY)	15,892	17,145	-1,254	-7.3%	17,904	+4,019	+28.9%
SAPPORO	Occupancy (%)	99.5	99.2	+0.4	+0.4%	99.4	+0.2	+0.2%
	ADR (JPY)	15,964	17,285	-1,321	-7.6%	18,011	+4,013	+28.7%
The OneFive	Revenue (JPY million)	28.6	25.1	+3.4	+13.6%	172.7	+34.3	+24.8%
Marine	RevPAR (JPY)	9,114	8,026	+1,088	+13.6%	11,058	+2,277	+25.9%
Fukuoka	Occupancy (%)	99.0	98.8	+0.2	+0.2%	99.4	+0.4	+0.4%
	ADR (JPY)	9,203	8,123	+1,080	+13.3%	11,129	+2,255	+25.4%
Nest Hotel	Revenue (JPY million)	63.9	59.4	+4.5	+7.6%	389.6	+69.5	+21.7%
Hakata Ekimae	RevPAR (JPY)	12,922	11,954	+969	+8.1%	15,722	+2,968	+23.3%
	Occupancy (%)	90.7	91.9	-1.3	-1.4%	92.4	+0.4	+0.4%
	ADR (JPY)	14,249	13,002	+1,248	+9.6%	17,020	+3,155	+22.8%
Comfort Hotel	Revenue (JPY million)	76.2	76.1	+0.2	+0.3%	436.3	+45.9	+11.7%
Central	RevPAR (JPY)	7,112	7,114	-2		8,166	+910	+12.5%
International Airport ⁷	Occupancy (%)	65.5	72.6	-7.1	-9.8%	73.4	-1.2	-1.6%
7 Inport	ADR (JPY)	10,854	9,793	+1,061	+10.8%	11,124	+1,399	+14.4%

Fixed Rent Hotels (5 Hotels – excludes Hotel Livemax Nihombashi-Hakozaki)

		Jun	(Previous)	Difference	YOY	Feb 2025 – Jun 2025 (Current Period-To-Date)		
		2025 (A)	Jun 2024 (B) (A) - (B)		Change	Cumulative	VOV	YOY Change
	Revenue (JPY million)	32.9	33.9	-1.0	-3.0%	119.2	-2.9	-2.4%
Comfort Hotel	RevPAR (JPY)	8,464	8,754	-290	-3.3%	6,087	-106	-1.7%
Kushiro	Occupancy (%)	92.5	91.7	+0.8	+0.8%	82.1	-0.9	-1.1%
	ADR (JPY)	9,149	9,541	-392	-4.1%	7,412	-45	-0.6%
	Revenue (JPY million)	31.1	32.3	-1.2	-3.6%	182.3	+6.0	+3.4%
Comfort Hotel	RevPAR (JPY)	5,160	5,486	-326	-5.9%	6,069	+115	+1.9%
Hamamatsu	Occupancy (%)	75.2	71.1	+4.0	+5.7%	77.4	-0.8	-1.0%
	ADR (JPY)	6,865	7,714	-849	-11.0%	7,843	+229	+3.0%
	Revenue (JPY million)	20.4	16.8	+3.6	+21.2%	93.4	+6.5	+7.5%
Comfort Hotel	RevPAR (JPY)	6,439	5,325	+1,115	+20.9%	5,889	+428	+7.8%
Suzuka	Occupancy (%)	82.5	79.7	+2.8	+3.5%	76.1	-2.6	-3.2%
	ADR (JPY)	7,802	6,677	+1,125	+16.8%	7,741	+796	+11.5%
Urbain	Revenue (JPY million)	28.3	25.5	+2.8	+10.9%	166.1	+20.6	+14.2%
Hiroshima	RevPAR (JPY)	5,394	4,834	+560	+11.6%	6,322	+808	+14.6%
Executive	Occupancy (%)	69.1	72.1	-3.0	-4.1%	78.5	+3.0	+3.9%
	ADR (JPY)	7,807	6,707	+1,100	+16.4%	8,058	+753	+10.3%
	Revenue (JPY million)	37.0	24.2	+12.8	+52.7%	183.9	+57.3	+45.2%
Hotel Sunshine	RevPAR (JPY)	6,916	4,510	+2,406	+53.3%	6,937	+2,229	+47.3%
Utsunomiya	Occupancy (%)	84.4	67.9	+16.5	+24.3%	86.5	+17.8	+25.8%
	ADR (JPY)	8,191	6,639	+1,552	+23.4%	8,017	+1,170	+17.1%

Notes:

- 1. The number of hotels as of June 30, 2025 is 29 hotels. However, The Capsule Plus Yokohama and the Washington Hotel Plaza Shimonoseki Eki Nishi are excluded from the above data because the hotel operators did not give consent to disclose hotel-specific data that would allow for year-on-year comparisons. Data for the Hotel Livemax Nihombashi-Hakozaki are included in the total and fixed rent hotels data above, but not separately disclosed because the hotel operator did not provide consent to disclose hotel-specific data.
- 2. The above data are as provided by the hotel operators or as calculated by Ichigo Investment Advisors based on information provided by the hotel operators. The data have not been audited and thus their accuracy cannot be guaranteed and may not match data disclosed in future releases.
- 3. Revenue is revenue from accommodations and related services only. Rent from retail tenants at The OneFive Osaka Sakaisuji, Hotel Wing International Kobe Shin Nagata Ekimae, Smile Hotel Tokyo Asagaya, Nest Hotel Kumamoto, Hotel Sunshine Utsunomiya, Comfort Hotel Osaka Shinsaibashi (Ichigo Shinsaibashi Building), HOTEL THE KNOT YOKOHAMA, and THE KNOT SAPPORO are not included.
- 4. RevPAR (Revenue Per Available Room) is calculated with the following formula:

RevPAR = Total Revenue from accommodations (excluding restaurant charges and other service fees) / number of available guest rooms

5. Occupancy is calculated with the following formula:

Occupancy = Total number of guest rooms occupied during the period / (total number of guest rooms * number of days hotel was in operation during the period)

Occupancy may exceed 100% in the following cases: 1) a guest had pre-paid for a guest room but checked out early, allowing the guest room to be occupied by a different guest; or 2) a guest room is occupied for less than one day by different guests.

- 6. ADR (Average Daily Rate) is calculated with the following formula:

 ADR = Total revenue from accommodations (excluding restaurant charges and other service fees) / number of guest rooms occupied during the period
- 7. Data for Comfort Hotel Central International Airport is included in Variable Rent Hotels due to the change in the lease contract from fixed rent to fixed + variable rent effective May 2025.
- 8. Pre-acquisition data for acquired hotels are based on data received from the previous owners.

Explanation of Changes

According to the Japan National Tourism Organization (JNTO), the number of inbound tourists reached 3.37 million in June 2025, a 7.6% year-on-year increase, setting a new record for the month of June, and achieving an unprecedented 20 million visitors.

Although June is traditionally a time when demand slows down before the summer holidays, inbound tourism increased in line with school holidays. Despite a decrease in domestic demand due to a lack of in-person events, some areas saw an increase in demand for hotels due to sporting events and the World Expo 2025 in Osaka. Ichigo Hotel recorded an increase in Revenue, RevPAR, Occupancy, and ADR for its 27 hotels.

ESG Initiatives

Ichigo Hotel received BELS (Building-Housing Energy-efficiency Labeling System) certifications for two hotels, the Comfort Hotel Osaka Shinsaibashi (Ichigo Shinsaibashi Building) and THE KNOT SAPPORO, on June 30, 2025. Ichigo Hotel now has six BELS certified hotels.

Ichigo will continue to promote environmental and energy efficiency and reduce the environmental impact of its hotels.

Name	Comfort Hotel Osaka Shinsaibashi (Ichigo Shinsaibashi Building)	THE KNOT SAPPORO		
Exterior				
Certification Result	Energy Efficiency: Three Stars	Energy Efficiency: One Star		

June 30, 2025 release "Ichigo Hotel Receives BELS Energy Efficiency Certifications" www.ichigo-hotel.co.jp/news/news file/file/IchigoHotel 20250630 BELS ENG.pdf