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Asset Management Company

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Earnings and Dividend Forecasts for the January 2016, July 2016, and January 2017 Fiscal Periods

Ichigo Hotel REIT hereby announces its earnings and dividend forecasts for the January 2016, July 2016, and January 2017 fiscal periods.

	Operating Revenue (million yen)	Operating Profit (million yen)	Recurring Profit (million yen)	Net Income (million yen)	Dividend per Share ¹ (yen)	Dividend in Excess of Earnings per Share (yen)
January 2016 (First Period)	178	74	34	33	242	0
July 2016 (Second Period)	701	411	324	323	2,336	0
January 2017 (Third Period)	687	397	309	308	2,230	0

Earnings and Dividend Forecasts

¹ Dividend per Share does not include dividend in excess of earnings per share.

(Reference) Forecast number of shares outstanding at the end of each fiscal period and forecast net income per share respectively:

January 2016	138,500 shares	242 yen
July 2016	138,500 shares	2,336 yen
January 2017	138,500 shares	2,230 yen

(Note 1) Ichigo Hotel REIT's fiscal periods are February – July and August – January. Ichigo Hotel REIT's first period runs from the day the REIT was founded on July 22, 2015 to January 31, 2016. The REIT's actual operating timeframe during the first period is November 30, 2015, the day of the asset acquisitions, to January 31, 2016.

- (Note 2) The forecasts presented above for the January 2016, July 2016, and January 2017 periods are based on certain preconditions set out below in "Preconditions for the January 2016, July 2016, and January 2017 Earnings Forecasts." The preconditions are subject to change due to such factors as tenant turnover, property changes, unexpected maintenance and repair costs and other expenses, fluctuations in interest rates, and the issuance of additional shares. The actual operating revenue, operating profit, recurring profit, net income, and dividend per share (excluding the dividend in excess of earnings per share) may vary due to changes in circumstances. These forecasts should not be construed as a guarantee of such performance or results.
- (Note 3) Ichigo Hotel REIT will make a forecast revision should there be a substantial discrepancy between the forecast and actual operating results.
- (Note 4) Fractions are rounded off to the nearest full unit.
- * Distribution of this material: the Kabuto Club, the press club of the Ministry of Land, Infrastructure, Transport, and Tourism, and the press club for construction industry newspapers at the Ministry of Land, Infrastructure, Transport, and Tourism.

Ichigo Hotel REIT Website: www.ichigo-hotel.co.jp/english

Preconditions for the January 2016, July 2016, and January 2017 Earnings Forecasts

Item	Preconditions			
Period	January 2016 (First Fiscal Period): July 22, 2015 –January 31, 2016 (194 days) July 2016 (Second Fiscal Period): February 1, 2016 –July 31, 2016 (182 days) January 2017 (Third Fiscal Period): August 1, 2016 –January 31, 2017 (184 days)			
Portfolio Assets	 9 assets ("To-Be Acquired Assets"), with no additional acquisitions or sales before the end of January 2017. The total number of portfolio assets may change due to acquisitions or sales. 			
Number of Shares	 138,500 shares: the sum of 132,000 shares issued and outstanding as of today plus a maximum of 6,500 shares to be issued from the third-party allotment. The forecast assumes there will be no additional new issuance before the end of January 2017. Dividend per Share is based on the 138,500 shares issued and outstanding as of the end of January 2016, July 2016, and January 2017 fiscal periods. 			
	Rental revenue is calcula To-Be Acquired Assets v competitiveness of the p Assumed Operating Perfor	while taking into consid roperties, and market co mance	eration such factors as t onditions.	enant trends, the
		January 2016 (First Period)	July 2016 (Second Period)	January 2017 (Third Period)
One	Occupancy Ratio ¹ (%)	88.3	(Second Period) 92.6	(1111d Period) 91.9
Operating Revenue	ADR ^{2,3} (yen)	7,189	8,283	8,333
	 ¹ Occupancy Ratio is calcu Occupancy Ratio = Total guest rooms * number of ² ADR or Average Daily R ADR = Total sales from a fees)/number of guest root ³ ADR does not include ren Osaka Honmachi. 	number of guest rooms days hotel was in opera ate is calculated from th ccommodation (excludions) ons occupied during the	occupied during the pe ation during the period) ne following formula: ing restaurant charges at period (rounded to the	nd other service nearest full unit)

	Variable Rent = GOP	Minimum Guaranteed Rent: 64,975,890 yen p.a. Variable Rent = GOP of the month - (Minimum Guaranteed Rent + 2% of revenue +10% of the GOP) (GOP is Gross Operating Profit)				
		(Million yen)				
		January 2016 (First Period)	July 2016 (Second Period)	January 2017 (Third Period)		
	Minimum Guaranteed Rent	7	30	34		
	Variable Rent	25	127	112		
	Total	32	157	147		
	operation budget for Jan ² GOP or Gross Operating F The operating costs of the operation costs (linens, an utilities expenses, and sup (communications expense	Profit is the hotel revent hotel generally include nenities, outsourcing ex plies expenses), sales p	ues minus the operating the following items: re- penses for maintenance promotion costs, and inc	evenues, labor costs, e and management, direct costs		
	 ² GOP or Gross Operating F The operating costs of the operation costs (linens, an utilities expenses, and sup (communications expense Fixed Rent and Variable Re Fixed Rent: 12,500,00 	Profit is the hotel revent hotel generally include henities, outsourcing ex plies expenses), sales p s, commission charges, nt at Hotel Vista Premie	ues minus the operating e the following items: re- spenses for maintenance promotion costs, and inc , and taxes associated w o Kyoto	evenues, labor costs, e and management, direct costs vith hotel operations).		
Operating Revenue	 ² GOP or Gross Operating F The operating costs of the operation costs (linens, an utilities expenses, and sup (communications expense Fixed Rent and Variable Re Fixed Rent: 12,500,00 	Profit is the hotel revent hotel generally include henities, outsourcing ex plies expenses), sales p s, commission charges, nt at Hotel Vista Premie	ues minus the operating e the following items: re- spenses for maintenance promotion costs, and inc and taxes associated w	evenues, labor costs, e and management, direct costs with hotel operations).		
	 ² GOP or Gross Operating F The operating costs of the operation costs (linens, an utilities expenses, and sup (communications expense Fixed Rent and Variable Re Fixed Rent: 12,500,00 	Profit is the hotel revent hotel generally include henities, outsourcing ex plies expenses), sales p s, commission charges, nt at Hotel Vista Premie	ues minus the operating e the following items: re- spenses for maintenance promotion costs, and inc , and taxes associated w o Kyoto	evenues, labor costs, e and management, direct costs vith hotel operations).		
	 ² GOP or Gross Operating F The operating costs of the operation costs (linens, an utilities expenses, and sup (communications expense Fixed Rent and Variable Re Fixed Rent: 12,500,00 	Profit is the hotel revent hotel generally include henities, outsourcing ex plies expenses), sales p s, commission charges, nt at Hotel Vista Premi- 00 yen per month f amount in excess in c	ues minus the operating e the following items: re- spenses for maintenance promotion costs, and inc , and taxes associated w o Kyoto ase GOP exceeds 165 r	evenues, labor costs, e and management, direct costs with hotel operations). nillion yen (Million yen) January 2017		
	 ² GOP or Gross Operating F The operating costs of the operation costs (linens, an utilities expenses, and sup (communications expense Fixed Rent and Variable Re Fixed Rent: 12,500,00 Variable Rent: 35% o 	Profit is the hotel revent hotel generally include nenities, outsourcing ex plies expenses), sales p s, commission charges, nt at Hotel Vista Premi- 00 yen per month f amount in excess in c January 2016 (First Period)	ues minus the operating e the following items: re- spenses for maintenance promotion costs, and inc , and taxes associated w o Kyoto ase GOP exceeds 165 r July 2016 (Second Period)	evenues, labor costs, e and management, direct costs with hotel operations). nillion yen (Million yen) January 2017 (Third Period)		

		of the month - (Minimu	p.a. um Guaranteed Rent + a rtain percentage of the	
				(Million yen
		January 2016 (First Period)	July 2016 (Second Period)	January 2017 (Third Period)
	Minimum Guaranteed Rent	7	31	32
	Variable Rent	6	55	51
	Total	13	86	83
Operating		January 2016	July 2016	(Million yer) January 2017
Operating		1	L 1 2016	
Revenue		(First Period)	(Second Period)	(Third Period)
	Minimum Guaranteed Rent	2	23	23
	Variable Rent	5	50	43
	Total	7	74	66
		Rent: 46,416,444 yen	-	GOP of the month)
				(Million yen
				January 2017
		January 2016 (First Period)	July 2016 (Second Period)	(Third Period)
	Minimum Guaranteed Rent	-	-	
		(First Period)	(Second Period)	(Third Period) 24 20

Variable Rent 2): 1	otel room revenue p.a. in 86,000,000 yen. 5% of the amount excee	ding 228,572,000 yen wh s more than 228,572,000 eding 286,000,000 yen in m revenue p.a. is more th	yen and less than addition to 1) when t
	L 2016	1.1. 2017	(Million yen)
	January 2016	July 2016	January 2017 (Third Pariod)
Fixed Rent	(First Period)	(Second Period) 36	(Third Period) 36
Variable Rent	0	13	0
Total	12	49	36
	January 2016 (First Period)	July 2016 (Second Period)	January 2017 (Third Period)
Fixed Rent	18	55	55
Fixed Rent and Variable I	Rent at Hotel Suave Kob January 2016 (First Period)	e Asuta and Hotel Wing July 2016 (Second Period)	International Nagoya (Million yen) January 2017 (Third Period)
		114	114
Fixed Rent	38		
Fixed Rent Variable Rent ¹	38	21	27

Operating Expenses	 Rental expenses, Ichigo Hotel REIT's principal operating expense, are calculated based on historical data and information provided by the current owners of each asset, adjusted for anticipated expense variations. (Depreciation expenses are treated separately.) Depreciation is calculated based on acquisition price including incidental costs using the straight-line method. Depreciation of 48 million yen has been anticipated for the January 2016 period, 95 million yen for the July 2016 period, and 98 million yen for the January 2017 period. Generally, in a purchase and sale of real estate, property tax and city planning tax are divided proportionally to time of use between the current owner and the purchaser and paid at acquisition. However, at Ichigo Hotel REIT, the prorated property tax and city planning tax related to these acquisitions will be included in the acquisition cost and shall be excluded from operating expenses. The property tax and city planning tax will not be included in operating expenses for the January 2016 fiscal year, while a part of the property tax and city planning tax for the calendar year 2016 will be included in operating expenses from the July 2016 fiscal period. The anticipated amount of property tax and city planning tax for the calendar year 2016 will be included in operating expenses are the estimated amount Ichigo Real Estate Investment Advisors, Co., Ltd., the asset management company of Ichigo Hotel REIT, has estimated as the necessary cost for each period. However, expenses for each period could differ significantly from these estimated amounts for reasons including the variability of maintenance and repair expenses, costs due to unexpected building damage, etc. Actual operating expenses may differ significantly from assumptions due to unforeseeable factors.
Non-Operating Expenses	• Expenses related to the new share issuance and TSE listing, offering-related expenses, and expenses related to the establishment of Ichigo Hotel REIT of 133 million yen in total are anticipated for the January 2016 fiscal period. Ichigo Hotel REIT plans to amortize the expenses associated with the new share issuance and listing of the shares for 36 months, and the expenses for the establishment of Ichigo Hotel REIT for 60 months using the straight-line method. Ichigo Hotel REIT anticipates such expenses of 11 million yen in the January 2016 period, 18 million yen in the July 2016 period, and 18 million yen in the January 2017 period. Interest expenses and other borrowing-related expenses of 28 million yen for the January 2016 period, 68 million yen for the July 2016 period, and 68 million yen for the January 2017 period.
Borrowings	 Ichigo Hotel REIT will borrow 8,500 million yen in November 2015 from Qualified Institutional Investors prescribed in Article 2(3)(i) of Financial Securities and Exchange Act as well as in Article 67-15 of Act on Special Measures concerning Taxation. Ichigo Hotel REIT anticipates the repayment of borrowings for the To-Be Acquired Assets and future asset acquisitions from the net proceeds from a maximum of 6,500 shares to be issued through a third-party allotment (should the over-allotment option be exercised). LTV may change due to the number of new shares offered from the third-party allotment.

Dividend per Share	 Dividends per share are based on the assumption that distribution will comply with the dividend distribution policy stipulated in Ichigo Hotel REIT's Articles of Incorporation. The dividend per share amount is subject to change due to such factors as tenant turnover, property changes, unexpected maintenance and repair costs and other expenses, fluctuations in interest rates, and the issuance of additional shares.
Dividend in Excess of Earnings per Share	 Ichigo Hotel REIT does not plan on making any dividend distribution in excess of earnings per share or retained earnings.
Other	 The performance forecasts are based on the assumption that revisions impacting the forecast figures above will not be made to laws and ordinances, the tax system, accounting standards, listing rules, rules of the Investment Trusts Association, Japan, etc. Performance forecasts are based on the assumption that there will be no unexpected material change in general economic trends, real estate market conditions, etc.

The forecasts presented above are current figures based on certain preconditions. Accordingly, the actual operating revenue, operating income, recurring profit, net income, and dividend per share may vary due to changes in circumstances. Ichigo Hotel REIT does not plan on making any dividend distribution in excess of earnings per share or retained earnings.