



**Make The World  
More Sustainable**

*[Provisional Translation Only]*

*This English translation of the original Japanese document is provided solely for information purposes. Should there be any discrepancies between this translation and the Japanese original, the latter shall prevail.*

March 15, 2024

Issuer

**Ichigo Hotel REIT Investment Corporation (“Ichigo Hotel,” 3463)**

2-6-1 Marunouchi, Chiyoda-ku, Tokyo

Representative: Eriko Ishii, Executive Director

[www.ichigo-hotel.co.jp/en](http://www.ichigo-hotel.co.jp/en)

Asset Management Company

**Ichigo Investment Advisors Co., Ltd.**

Representative: Hiroshi Iwai, President

Inquiries: Hidehito Iwasaka, Head of Ichigo Hotel

Tel: +81-3-4485-5232

## **Shareholder Hotel Discount Program Update**

Ichigo Hotel decided today to continue its Shareholder Hotel Discount Program (“Shareholder Program”) which offers its shareholders special discounted rates when staying at hotels operated by specific operators.

### 1. Purpose

Ichigo Hotel launched the Shareholder Program to express its gratitude towards its shareholders and to support the hotel industry.

### 2. Overview

#### Eligible Shareholders

All Ichigo Hotel shareholders on the shareholder registry as of January 31, 2024 are eligible for the Shareholder Program. Details of the program will be included with the January 2024 Fiscal Period *Shisan Unyo Hokoku* (Semi-Annual Report), scheduled to be sent to shareholders in late April 2024.

#### Program Details

Special discounted rates will be offered to eligible shareholders when staying at the below hotels (including hotels not owned by Ichigo Hotel) during the applicable period.

Hotel Wing International Hotels (Hotel Operator: Minacia Co., Ltd.)

- Special Discounted Rate: 12% discount on prices shown on the official hotel website
- Hotel Locations: There are 38 Hotel Wing International Hotels located across Japan (as of March 2024), from Hokkaido in the north to Kagoshima in the south, catering to both business and leisure travelers.
- Applicable Period: From April 22, 2024 (starting on the January 2024 dividend payment date) until March 31, 2025



Hotel Wing International Nagoya (Ichigo Hotel-Owned)



Hotel Wing International Kobe Shin Nagata Ekimae (Ichigo Hotel-Owned)



Hotel Wing International Premium Tokyo Yotsuya



Hotel Wing International Takamatsu

Hotels Including Smile Hotels (Hotel Operator: K.K. Hospitality Operations) <sup>1</sup>

- Special Discounted Rate: 10% discount on prices shown on the official hotel website (Note: Limited use by shareholders only)
- Hotel Locations: From the Smile Hotels chain of stay-only hotels and the Hotel Emisia chain of city hotels with restaurants and banquet halls to ski resort hotels with hot springs, Hospitality Operations offers 81 hotels located across Japan, from Hokkaido in the north to Okinawa in the south.
- Applicable Period: From April 22, 2024 (starting on the January 2024 dividend payment date) until March 31, 2025

<sup>1</sup> Some hotels are operated by related parties and franchisees of Hospitality Operations.



Smile Hotel Tokyo Asagaya (Ichigo Hotel-Owned)



Smile Hotel Nagano (Ichigo Hotel-Owned)



HOTEL THE KNOT YOKOHAMA (Ichigo Hotel-Owned)

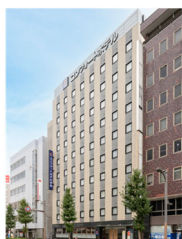


Smile Hotel Premium Kanazawa Higashiguchi Ekimae

Choice Hotels<sup>1</sup> Franchise Hotels (Hotel Operator: Greens Co., Ltd.)

- Special Discounted Rate: 10% or 13% discount on prices shown on the official hotel website (10% discount for one-night stays, 13% discount for multi-night stays; Only for single occupancy in a single or double room)
- Hotel Locations: There are 74 Comfort brand hotels (including Comfort Hotel, Comfort Inn, Comfort ERA, and Comfort Suites) located across Japan, from Hokkaido in the north to Okinawa in the south.
- Applicable Period: From April 22, 2024 (starting on the January 2024 dividend payment date) until March 31, 2025

<sup>1</sup> Choice Hotels International is a US company and one of the largest lodging franchisors in the world.



Comfort Hotel Hamamatsu  
(Ichigo Hotel-Owned)



Comfort Hotel Central  
International Airport  
(Ichigo Hotel-Owned)



Comfort Hotel Osaka  
Shinsaibashi  
(Ichigo Hotel-Owned)



Comfort Hotel  
Nagoya Kanayama

## Notes

- (1) Program details, including how to use the discount, will be enclosed together with the January 2024 Fiscal Period *Shisan Unyo Hokoku* (Semi-Annual Report) to be sent in late April 2024.
- (2) As hotels may be temporarily closed due to unforeseen circumstances, please check each hotel's website for the latest information.
- (3) Some hotels may offer promotions with greater discounts depending on the timing and conditions of the stay.
- (4) Please check the cancellation policy of each hotel for details on cancellation charges.
- (5) Please confirm the availability of the shareholder program discount with each hotel prior to making reservations as there may be situations in which a hotel decides that the discount is not available or makes changes to the details of the offered discounts.

### 3. Program Operation Costs

Ichigo Hotel will bear the operational costs of the Shareholder Program (such as costs to print and mail information to shareholders), but will not bear any costs associated with the discounted rates.

### 4. Handling of Personal Information

Neither Ichigo Hotel nor its Asset Management Company, Ichigo Investment Advisors, plans to obtain personal information via the Shareholder Program.

### 5. Other

Ichigo Hotel plans to continue the Shareholder Program for the July 2024 fiscal period and subsequent fiscal periods. However, program details, such as applicable hotels, may change based on discussions with hotel operators. Ichigo Hotel will promptly disclose details should any change to the program be decided.

### 6. Earnings Impact

Operational costs of the Shareholder Program are minimal and have already been factored into the July 2024 fiscal period earnings forecast announced in today's release, "January 2024 Fiscal Period Earnings."